BUDGET FORMS

&

NARRATIVE

Organization
Budget Summary Form

Organization Name POINT Foundation

Fiscal year of organization runs from 1/1 through 12/31.

	Last Completed Year	Actual % of Budget	Current Year	Actual % of Budget	Proposed Year	Actual % of Budget
1 Income						
Contributed	-0-	0	0	0	0	0
MCF	-0-	0	0	0	5,000	0.6
Other	12,586	1.5	27,617	3.7	40,000	5.4
Earned	827,022	98.5	712,533	96.3	725,000	94.0
Grand Total Income	839,608	100%	740,150	100%	770,000	100%
2 Expenses						
*Personnel**	478,682		301,399		340,000	
Operating	387,905		377,637		430,000	
Grand Total Expenses	866,587		679,036		770,000	
3 Surplus Income (Deficit) At Year End	*(26,979)		61,114		-0-	
4 Accumulated Surplus (Deficit)	*(206,387)		*(145,273)		(145,273)	
5 Total In-kind Contributions**	15,000		2,000		N/A	

*see Attached letter of explanation

Please attach your organization's line item budget.

Multi-year requests require an additional summary providing similar information for each year of the request.

* Full-time equivalents, including fringe.

** Indicate the dollar value of goods and services for which you would otherwise have to pay, not volunteer hours or auxiliary hours, etc.

POINT FOUNDATION

27 Gate Five Road, Sausalito, CA 94965
(415) 332-1716

November 14, 1989

Mr. Douglas Patino, President
Marin Community Foundation
1100 Larkspur Landing Circle
Suite 365
Larkspur, CA 94939

Dear Mr. Patino,

On behalf of POINT Foundation, I am writing to explain the Accumulated Surplus Deficit which appears on the attached Budget Summary Form.

Magazine publishers traditionally have a very large liability to subscribers for future issues to be delivered which therefore distorts income (deficit) figures. The Accumulated Surplus Deficit figure on the attached form represents a liability since 1972.

Hopefully this will make this line item on the attached Budget Summary Form clearer, however if you have any questions please feel free to call.

Sincerely,

Richard Ditzler
POINT Foundation Bookkeeper

Proposed Project Budget Summary Form

Organization Name POINT Foundation

Fiscal year of organization runs from _____ through _____.

	Last Completed Year	Actual % of Budget	Current Year	Actual % of Budget	Proposed Year	Actual % of Budget
1 Income						
Contributed					0	0
MCF					$5,000.00	100
Other					0	0
Earned					0	0
Grand Total Income	N/A	100%	N/A	100%	$5,000.00	100%
2 Expenses						
*Personnel**					$3,750.00	
Operating					1,250.00	
Grand Total Expenses	N/A		N/A		$5,000.00	
3 Total In-kind Contributions**	N/A		N/A		-0	
5 Surplus Income (Deficit) At Year End	N/A		N/A		-0-	

Please attach a line item budget.

* Full-time equivalents, including fringe.

** Indicates the dollar value of goods and services for which you would otherwise have to pay, not volunteer hours or auxiliary hours, etc.

ENVIRONMENTAL RESOURCE LIBRARY
PROPOSED PROJECT EXPENSES

EXPENSE	AMOUNT
Personnel	
Institute Staff	$3,000.00
Advisors	$750.00
Total	**$3,750.00**
Operating	
Research Material	$750.00
Phone, Meetings	$250.00
Travel	$250.00
Total	**$1,250.00**

Budget Narrative

POINT has a reputation for producing great achievements with very limited resources. Against all odds, it has run a magazine without advertising for 14 years. It has produced well researched books that commercial publishers cannot duplicate. It runs the WELL, one of the few regional computer teleconferencing systems that pays for itself and has made the only hypermedia book that is commercially available.

For the past decade, the organization has been self-supporting, relying solely on subscriptions to its publications plus contributions from its supporters for bare expenses but neither granting nor seeking funds. Yet new projects such as the *Environmental Resource Library*, will require more funds than our lean, self-sustaining budgets permit but will also benefit more individuals. Therefore as the organization enters its third decade, we have decided to seek partial grant support for selected projects undertaken by the POINT's Whole Earth Institute.

The Whole Earth Environmental Resource Library is one such project for which we are now seeking support from the Marin Community Foundation to allow us the opportunity to meet with professionals and create an effective plan for its future implementation. An important component of this three month planning phase will be to compose a detailed budget for the evolution of the Whole Earth Environmental Resource Library and to identify various sources, including the Marin Community Foundation, which might fund the next phase of the library implementation to make it accessible to organizations and independent researchers throughout the County via the Marin Library On-Line computer system.

The library could also be made available to out-of-county organizations and researchers according to a fee schedule which would be determined within the initial three month planning phase. Additional funding for the library's implementation and maintenance might come from POINT itself as well as other fees which will be identified in the planning phase.